



## FINANCIAL SERVICES PROFESSIONALS: THE SKY'S THE LIMIT

Do you enjoy helping people? Are you looking for a career that brings tremendous personal satisfaction, independence and financial rewards? We are seeking enthusiastic and motivated individuals to join our team as Financial Services Professionals to work in our Bala Cynwyd, PA or New Castle, DE offices.

Voted **Best Places to Work for mid-sized companies in 2007, 2008, and again in 2009** by the Philadelphia Business Journal, First Financial Group is one of the top MassMutual agencies in the country and one of the leading financial planning companies in the Delaware Valley. And just announced, First Financial Group was voted as one of **The Top Work Places in 2010** by the *Philadelphia Inquirer* and the *Daily News*.

In this entrepreneurial, consultative sales position, you will be responsible for building a business by providing financial products to help meet your clients' needs.

### Responsibilities:

- Prospecting for clients on a referral basis within clearly defined markets
- Developing and maintaining long-term relationships with clients.
- Listening empathetically, gathering facts, analyzing total needs and making responsible recommendations.
- Expanding personal knowledge and skills through joint work with fellow associates.

### Qualifications:

- Integrity and Strong Work Ethic
- Independent Spirit
- Confidence and Resiliency
- Interpersonal Skills
- Desire to Succeed
- BA, BS, Graduate Degree or equivalent work experience required

No experience is necessary and comprehensive training will be provided. Competitive benefits package available. For more information, please visit our web site at [www.thefirstfinancialgroup.com](http://www.thefirstfinancialgroup.com) or [www.massmutualcareers.com](http://www.massmutualcareers.com).

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MassMutual Financial Group is a marketing designation (or fleet name) for Massachusetts Mutual Life Insurance Company (MassMutual) and its affiliates. The MassMutual Financial Group is a global, diversified financial services organization whose member companies offer a broad portfolio of financial products and services. Our objective is to build, promote and continuously innovate a diverse range of financial solutions tailored to the needs of our individual, corporate and institutional clients over the long term. We help our clients achieve success in a changing world through the accumulation and protection of wealth.

**Requirements: Are you legally authorized to work in the U.S. without visa sponsorship for employment?** Due to restrictions imposed by U.S. immigration laws, individuals who require visa sponsorship are ineligible for consideration as a Financial Services Professional.